iPartner India works at the forefront of a new kind of philanthropy, dedicated to encouraging sustainable giving towards the most pressing development issues facing modern India.

Founded in 2009, we have widened our network with various validated organizations across India. Our work to date has improved the lives of vulnerable people in some of the poorest regions of India.

At iPartner India, we identify honest credible grassroots organizations that are in the frontline of doing innovative and critical work to improve the lives of poor and excluded children, women and men. Currently, we work across the key challenges of vulnerable children, education, women & livelihoods, environment and health. We do this by connecting a range of inspiring initiatives, visionary local leaders, innovative grassroots organisations and high impact projects to our donors.

At iPartner, we make philanthropy a transforming experience by creating bespoke portfolio plans to match interests and passions. Through extensive due diligence and capacity building support, we ensure that social investments generate maximum impact.
Dear friends,

I am delighted to present the 2012 – 2013 Annual Report. As the Chair of a young organisation, our focus has been to remain true to our core objectives, reach out to maximum people who can benefit from our services and building upon our emerging networks of partners, donors, supporters and well wishers like you. We have done this by remaining small, cost-efficient and innovative in our approach.

I am very proud of the strides we have taken this year in creating an impact in the lives of young people and rural communities in Karnataka.

As a young organisation, we are beginning to initiate programmes that will benefit poor and marginalised sections of the society. I invite you to reflect on iPartner India’s activities through its work in giving voice to grassroots NGOs and inspiring individuals to join efforts in creating a better India.

As a committed organisation to help create a more just and equitable society in India, we are proud to present our first annual report and share some of the highlights from our initiatives.

- Ten girls in Mangalore, Karnataka benefitted from our scholarship programme for higher education.
- Five rural entrepreneurs set up community Reverse Osmosis (RO) water plants in Northern Karnataka ensuring availability of drinking water to some of the poorest communities affected by droughts.

I thank our patrons for their support and look forward to their renewed commitment for our future endeavours. In the year ahead, we have plans to take up new initiatives and add more activities as part of our core programmes implementation. We will deepen our engagement with our supporters and donors through interesting events and regular dialogue to enrich their experiences of giving and witnessing first hand impact. I thank iPartner India’s team, a small but dedicated team for their hard work, passion and commitment to carry forward our vision.

Sanjay Patra

Chairperson, iPartner India

“Education is the most powerful weapon which you can use to change the world” — Nelson Mandela
About Bhagini Samaj

Bhagini Samaj, was established in 1937. Its mission is to provide care, protection, education and support to poor needy children in Mangalore. Since its inception, Bhagini Samaj has been providing support to destitute, orphans and abandoned children.

Gross Enrollment Ratio (GER) at the Secondary Level in government schools in India is below 50%
(District Information System for Education - DISE, 2011-12)

Bhagini Samaj sponsored 10 girls for higher education through iPartner India's support. The selection was made amongst girls belonging to extremely poor families, having secured 80 percent and above in their 10th standard and having serious financial constraints to pursue higher education. Without the support of iPartner India, many of these girls would have dropped out of schools.

Bhagini Samaj believes that education is crucial for the empowerment of girls and women and the realisation of all other human rights. Educating a girl has a transformational effect that changes communities and societies.

Savitha, 17 years old, secured 83.2 percent in 10th standard. Her father is an auto rickshaw driver and her mother is a beedi factory worker.

“I am very happy that I got selected for this scholarship. My dream to attend college has finally been fulfilled. I would like to work in a reputed company someday and take care of my family.”

Bhagyalaxmi, 18 years old, secured 88.9 percent in 10th standard. Her father left her family when she was 5 years old. Her mother works as a coolie (laborer).

“Growing up with a single parent was very difficult for me and my younger siblings. I have seen my mother’s struggle to feed and educate us. Now that I have this opportunity, I want to study hard and find a good job. One day I want to buy a house for my mother.”
About Milaap

Milaap, which means 'connecting people' in Hindi & Urdu was initiated in June 2010, by three passionate young entrepreneurs who had one single vision, to change people’s concept of giving and make it a personal, transparent and sustainable process. The end borrowers are the deserving, working poor of India, students, small businesses, families who need a small amount of capital to get ahead and change their lives.

Milaap launched five rural entrepreneurs to set up five Reverse Osmosis (RO) water plants set for five communities in Hubli, Dharvad, Gadag, Haveri and Belgaum districts of Northern Karnataka. With iPartner India's support, Milaap successfully implemented the programme which now provides potable water within the community.

Milaap partners with proven, credible grass-root level organisations (‘Field Partners’) to identify deserving borrowers, amount of financial assistance they need and its purpose.

In rural areas, many women derive their livelihoods from small-scale farming, almost always informal and often unpaid (Fontana & Paciello, 2010)

“Water is something that takes away life and something that gives life too. Since public water supply is never enough, as a woman I understand how hard it is to keep my family healthy. With the support of iPartner India and Milaap, my community people now receive daily drinking water at a very small cost. This frees them to give more time towards earning their livelihoods.”

Malini R V, rural entrepreneur

“It has been my dream to start a small business set up of my own. I never thought that this dream will ever be fulfilled until iPartner India and Milaap helped me set up RO water plant in our village. I am not only a proud business owner but happy that our village now has access to clean drinking water”

Fakeerapa, rural entrepreneur
Children
With over 40 per cent of India’s population below the age of 18, India is the “youngest” country in the world. iPartner India recognises the need to support this issue, and through its donors supports several worthwhile projects.

Education
India has lower literacy rates than most countries in sub-Saharan Africa. Around 400 million Indians - almost 40 per cent of the population - cannot read and write and nearly 40 million children (aged 6 to 14 years) are out of school. iPartner India believes higher levels of education is the key to a thriving society and does this by providing disadvantaged children with quality education.

Health
The majority of Indian people live in poverty and as such are at risk from many preventable yet debilitating diseases and fatal infections. Poor public health services exacerbate the situation.

Livelihoods
India is home to a third of the world’s poorest people. Around 85 per cent of the population lives on less than $2.50 a day. Although the Indian economy has grown over the last two decades, its growth has been uneven within different social groups.

Climate Change
This burdens a socio-economic system which is already facing tremendous pressure due to India’s urbanisation, industrialisation and economic growth. India’s most abundant energy resource is coal, which although driving its economic growth is also making it more vulnerable to the impact of climate change.

Studies have shown that weather-related disasters affect women more than men, both in terms of number of deaths and post-recovery well-being. (UNDP)

Nearly 45% girls In India get married before the age of eighteen years (National Family Health Survey III - NFHS)

The Net Enrollment Ratio (NER) at the Upper Primary Elementary Level in government schools in India is only 58.3% (Ministry of Statistics and Programme Implementation - MoSPI, 2012)
Sita Devi Malhotra Charitable Trust, New Delhi

“One of our Trust’s objectives is to support the spirit of enterprise amongst rural youth, by facilitating social business solutions to remove deep rooted poverty and inequality. We are delighted to collaborate with iPartner India in achieving this objective, especially because the project addresses a basic human right – access to clean drinking water in a region infamous for droughts. We hope that through this partnership not only would we have created a pool of entrepreneurs but made an impact on larger society by improving the health and economic condition of the communities through access to regular drinking water.

M.L Malhotra, Chairperson,
Sita Devi Malhotra Charitable Trust, New Delhi

Participation of women in the workforce is only 13.9% in the urban sector and 29.9% in the rural sector (HDR UNDP)
Way Forward

The year 2012-13 at iParter India has been a year of growth and identity as we moved forward in our vision towards a just and equitable society. These are early years for iParter India and we are very proud of the firm foothold we have put in place to practice what is invaluable for us — connect donors with strikingly effective initiatives which currently fall outside the priorities of established agency funding. By doing this, we recognize that grassroots organizations will grow to the next level. And in this journey, we will grow as an effective knowledge resource for our partners and donors.

In 2012-13 we made bold moves in raising our first major grant from an Indian Family Foundation and gave out the first project grant towards incubating rural entrepreneurs to provide safe drinking water to poor communities in Karnataka. We also continued to provide scholarships to young girls from very poor families to continue their high school education.

Working with grassroots organizations in areas of education, vulnerable children, women and livelihoods and environment protection remains our top priority. During the year, we identified and selected more than fifty grassroots organizations that will significantly benefit from our funding, mentoring, capacity and communications support in the next year.

We have made genuine progress in reaching out and connecting with many inspiring individuals, family foundations and companies who are committed to donate towards hard hitting challenges affecting daily lives of poor children, women and men. We are confident of taking our supporters along with us in a transformational journey of seeing a just and equitable India in the future.

In the coming year, we promise to live up to our values of commitment, honesty and simplicity in the ways we connect donors and supporters to our partner organizations. We will increase the scale of our work by including more ideas, people and organizations in this journey. We will grow and strengthen iParter India as an organization that our partners and supporters value deeply, feel proud of and celebrate the small and big successes.

Sumitra Mishra

Country Director, iParter India
**Financial Summary**

### Balance Sheet as at 31.03.2013

<table>
<thead>
<tr>
<th>Liabilities</th>
<th>As at 31.03.2012</th>
<th>As at 31.03.2013</th>
<th>Assets As at 31.03.2013</th>
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<tbody>
<tr>
<td>1,000 Corpus Fund (Received from the Settlor)</td>
<td>1,000</td>
<td>2,930</td>
<td>Cash in Hand 2,930</td>
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<td>350,000 Education Scholarship Fund</td>
<td>350,000</td>
<td>420,655</td>
<td>Cash at Bank 553,206</td>
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<td>11,236 Audit Fees Payable</td>
<td>22,472</td>
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<td></td>
</tr>
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<td>61,349 Excess of Income over Expenditure Opening Balance</td>
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<td>121,315</td>
<td>182,664</td>
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<td>Add: During the year</td>
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<td></td>
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<tr>
<td></td>
<td>423,585</td>
<td>556,136</td>
<td>423,585</td>
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**Significant Accounting Policies and Notes forming part of Financial statements- Schedule I**

For KUMAR MITTAL & CO.
Chartered Accountants
FRN: 10500N

Signature

(Amrish Kumar)
Partner
M. No. 90553

For IPARTNER INDIA

Signature

(Authorised Signatory)

### Income and Expenditure Account

For the year ended 31.03.2013

<table>
<thead>
<tr>
<th>Expenditure</th>
<th>For the year ended 31.03.2012</th>
<th>For the year ended 31.03.2013</th>
<th>Income For the year ended 31.03.2013</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>(Rs.)</td>
<td>(Rs.)</td>
<td>(Rs.)</td>
</tr>
<tr>
<td>Poverty Alleviation- Water</td>
<td>900,000</td>
<td>415,000</td>
<td>Donation 1,161,000</td>
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<td>Purification system</td>
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<tr>
<td>Education support to poor girls</td>
<td>150,000</td>
<td>10,301</td>
<td>Interest Income 21,551</td>
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<tr>
<td>Audit Fees</td>
<td>11,236</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Education &amp; Scholarship Fund</td>
<td>350,000</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Excess of Income over Expenditure</td>
<td>34,065</td>
<td>121,315</td>
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<td></td>
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<td></td>
<td>425,301</td>
<td>1,182,551</td>
<td>425,301</td>
</tr>
</tbody>
</table>

**Significant Accounting Policies and Notes forming part of Financial statements- Schedule I**

For KUMAR MITTAL & CO.
Chartered Accountants
FRN: 10500N

Signature

(Amrish Kumar)
Partner
M. No. 90553

For IPARTNER INDIA

Signature

(Authorised Signatory)
iPartner India – Statutory Details

iPartner India Registration Number - 5454 in additional Book No 4, Vol. 3454
80G Registration number - DEL IE21802 – 22042010/34
Section 12A Registration - DEL IR20705 22042010
PAN Number - AAATI7630Q
Bank Account: Axis Bank, Plot No 2, CSR Building, Nelson Mandela Road, Vasant Kunj, New Delhi – 110070
Statutory Auditors - Kumar Mittal & Co 13, Basement, Community Centre, East of Kailash, New Delhi – 110065, kumarmittalco@gmail.com

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